

DIGITAL MARKETER

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ABOUT ME

Digital Marketing Specialist with 2 years of experience in social media marketing, content strategy, and campaign management. Following a successful transition from supply chain and HR, I bring a data-driven approach to deliver measurable growth and enhance brand visibility. Proficient in optimizing ad performance, lead generation, and team leadership

CORE SKILLS

- Social Media Marketing (Facebook, Instagram, Youtube)
- Copywriting and blog writing with on page SEO
- · Funnel Building and Email Marketing
- Website Management (Shopify, WIx)
- · Marketing Strategic Planning
- Leadership and Team Building and Team Retention
- Negotiation
- Basic Knowledge of Google Search Console and Analytics
- Administration

PROFESSIONAL EXPERIENCE

MARKETING LEAD / NETWORK SUPPORT MANAGER, EUREKA GLOBAL EDUCATION

Mar 2024 - Present

- Led digital marketing efforts across all campuses, managing high-impact projects like Pingu's English School, Eureka Digital Marketing Academy, Eureka English, and Eureka Digital Content Specialist, while ensuring consistent brand growth.
- Oversaw marketing services provided to Eureka's clients, acting as the lead strategist for client projects and coordinating with interns, assigning them to specific projects for hands-on experience and skill development.
- Directed the Eureka Certification Program's sales initiatives across campuses, driving lead generation, sales growth, and business development from start to finish to ensure robust enrollment and program success.
- Conducted Facebook marketing training for students and team members, building their skills in online marketing to contribute to Eureka's and clients' digital growth.
- Recruited and managed a diverse team, including content creators, video editors, graphic designers, and teachers, upholding high standards for educational and creative output.
- Managed budgets and resource allocation for marketing and procurement, optimizing investments for maximum impact across all projects.

- Developed and executed tailored marketing strategies for key projects such as Pingu's School and Eureka Digital Marketing Academy, focusing on audience engagement and brand visibility.
- Led high-impact social media campaigns that increased lead quality and engagement, driving measurable growth across digital platforms.
- Worked closely with cross-functional teams to align marketing initiatives with overarching business objectives, ensuring seamless integration of digital efforts into broader company goals.

PREVIOUS ADDITIONAL EXPERIENCE

May 2017 - Feb 2022

With professional experience at **Barrett Hodgson Pakistan**, **Dawat-e-Islami Trust**, and **Crown Group**, I developed strong skills in project management, budgeting, and team leadership. At Barrett Hodgson Pakistan, I managed HR operations, including employee coordination and documentation management. My role at Dawat-e-Islami Trust involved strategic procurement and vendor management, and at Crown Group, I gained expertise in coordinating logistics and collaborating with marketing teams. These foundational skills now enhance my ability to drive digital marketing strategies, manage budgets, and lead cross-functional teams effectively

EDUCATION

Bachelor of Business Administration BS 2 Years Program

University of Business Excellence

KASBIT

5th Semester Completed with 3.8 GPA (Freezed)

Bachelor of Commerce (B.Com)

University of Karachi

Final 2nd Devision

CERTFICATIONS

Entrepreneurial Development Program (in Progress)

Institute of Business Administration (IBA-CED)

Fundamentals of Digital Marketing

Google Digital Garage

Digital Marketing and E-Commerce Specialization–2023

Coursera – Google Career Certificate

Digital Marketing Strategist – 2023

Eureka Digital Marketing Academy

AWARD AND RECOGNITIONS

- **Excellence in Leadership**, Eureka Global Education, Employee Award Ceremony 2023-2024 Honored for exceptional leadership in digital marketing and team management.
- 6 Figure Income Achiever with Digital Marketing, Eureka Digital Marketing Academy Awarded for achieving a six-figure income milestone through impactful digital marketing strategies